

## **Minutes of Meeting**

Minutes of meeting of purchase committee of JREDA dated 04.10.2013 at 1500 hrs at JREDA office for evaluation of techno-commercial bid against RfQ no 08/JREDA/SHP/2013-14 for development of small/ mini/ micro hydel power stations in Jharkhand

Members present:

| <b>Sl. No.</b> | <b>Designation</b>     | <b>Department</b>                    |
|----------------|------------------------|--------------------------------------|
| <b>1.</b>      | Shri Vikram Singh Gaur | Director, JREDA                      |
| <b>2.</b>      | Shri K K Verma         | Chief Engineer, Energy Department    |
| <b>3.</b>      | Shri N K Subarno       | Deputy Secretary, Energy Department  |
| <b>4.</b>      | Shri Sudhakar Pandey   | Project Director, JREDA              |
| <b>5.</b>      | Shri Anil Kumar Sinha  | Under Secretary, Finance Department  |
| <b>6.</b>      | Shri Rajendra Prasad   | Project Manager, Industry Department |
| <b>7.</b>      | Shri A K B Prasad      | EEE, Energy Department               |

2. Purchase committee of JREDA examined the comparative statement and evaluation made available by JREDA Tender Evaluation Committee and M/s Feedback Infra Pvt. Ltd. and its recommendations were perused by the purchase committee members. Total 10 numbers of the offers were received and which were opened at 1600 hrs on 24<sup>th</sup> July 2013 by purchase committee members of JREDA.

3. Feedback Infra after analysing the bid documents submitted by the bidders had submitted clarifications to be obtained from the bidders to JREDA on 07<sup>th</sup> August 2013. Accordingly JREDA tender committee examined these clarifications on 14<sup>th</sup> August 2013 and send the clarification letters to all the bidders respectively as per the provision of RfQ document.

4. After receiving the clarifications from the bidders M/s Feedback Infra examined the offers and submitted the RfQ bid evaluation report to JREDA on 01<sup>st</sup> October 2013. The evaluation committee of JREDA met on 03<sup>th</sup> October 2013 and evaluated the report and put it up for purchase committee views and observations on 04<sup>th</sup> October 2013.

5. **Purchase Committee noted that Eligibility Criteria required for qualification are:-**

(i) Financial Criteria

- Net worth: Rs. Two Crore and Fifty Lakhs (Rs. 2.50 Crores) per MW
- Annual Turnover: Rs. Two Crores and fifty Lakhs (Rs. 2.50 Crore) per MW

(ii) Technical Criteria

- In the last 10 years, whose aggregate capital costs must not be less than the amount equivalent to Rs. 0.75 Crores per MW, and
- In the last 10 years the capital cost of at least one infrastructure project should be equivalent or more than Rs.0.125 Crores per MW.

6. On the basis of document submitted by bidders and evaluation of techno-commercial bid prepared by JREDA Tender Evaluation Committee views of purchase committee JREDA on the techno-commercial offers are as follows:

**1) M/s P & R Engg. Services Pvt. Ltd and P & R Infra Projects Ltd. Chandigarh:-**

The bidder is a bidding consortium. The bidding consortium has a Net worth of Rs. 20.05 Crores and annual turnover of Rs. 7.70 Crores. However, under the technical credentials, the completion certificate submitted by the bidding consortium does not have the name of the lead member as required by the RfQ document. (See page no 181 to 183 in bid submission document). Hence a clarification was asked vide letter no 520 dated 16<sup>th</sup> August 2013 asking the bidding consortium to submit the work order for the project claimed. But the same has not been submitted by the bidder. Therefore, purchase committee recommends that the bidding consortium is not responsive for RfP stage.

**2) M/s Sri Avantika Contractors (I) Ltd., Hyderabad :-**

The bidder is a single bidding company and has Net worth of Rs. 64.18 Crores and Annual Turnover of Rs. 455.70 crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 crores in the last 10 years for Rs. 267.6 Cr., meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years for Rs. 141.6 Cr., meets the criteria for entire set of projects. Clarifications vide letter no 521 dated 16<sup>th</sup> August 2013 was sent to bidder asking for latest shareholding pattern and other necessary documents. The bidder has duly submitted the same.

All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for 25.67 MW on the basis of Net worth capacity and responsive for RfP stage.

**3) M/s Shapoorji Pallonji Infrastructure Capital Company Ltd., Mumbai**

The bidder is a single bidding company and has Net worth of Rs. 460.06 Crores and Annual Turnover of Rs. 629.13 crores. The bidder has technical credentials

of cumulative projects above of Rs. 0.75 crores in the last 10 years totalling to Rs. 285 Cr., meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 285 Cr., meets the criteria for entire set of projects. The completion certificate submitted by the bidder was issued by Egis India Consulting Engineers Pvt. Ltd. and not in the name of NHAI who had issued the work order.

Accordingly, clarification was asked vide letter no 522 dated 16<sup>th</sup> August 2013, asking the bidder to submit completion certificate by NHAI. The bidder has clarified that Egis India Consulting Engineers Pvt. Ltd. is an authorised body by NHAI to issue completion certificate and also submitted a copy of the agreement between NHAI & Egis. However, it was observed in these documents that the names of Independent Consultant on the agreement copy and completion certificate was different. Therefore, a further clarification was asked vide letter no 779 dated 27<sup>th</sup> September 2013 asking to clarify the same. The bidder submitted the certificate regarding name change from Bceom India Pvt. Ltd. to Egis India Consulting Engineers Pvt. Ltd. from the registrar of companies which was of the later date than that of agreement between NHAI & Egis & thus it is found to be in order.

All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for entire set of projects and responsive for RfP stage.

**4) M/s Orissa Power Consortium Ltd., Hyderabad:-**

The bidder is a single bidding company and has Net worth of Rs. 44.45 Crores and Annual Turnover of Rs. 35.12 crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 crores in the last 10 years totalling to Rs. 87.18 Cr., meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling Rs. 87.18 Cr., meets the criteria for entire set of projects. The bidder was asked to submit work orders and respective completion certificates for the projects claimed vide letter no 523 dated 16<sup>th</sup> August 2013. The bidder has duly submitted the same.

All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for 14.05 MW on the basis of annual turnover capacity and responsive for RfP stage.

**5) M/s NCL Industries Ltd., Hyderabad:-**

The bidder is a single bidding company and has Net worth of Rs. 191.41 Crores and Annual Turnover of Rs. 500.07 crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 crores in the last 10 years totalling to Rs. 9.15 Crores, meets the criteria for 12.20 MW. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 9.15 Crores, meets the criteria for entire set of projects. The bidder was asked to submit work orders for the projects claimed and other necessary documents vide letter no 524 dated 16<sup>th</sup> August 2013. The bidder has duly submitted the same. All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for 12.20 MW on the basis of work experience capacity and responsive for RfP stage.

**6) M/s Ashoka Buildcon Ltd., Nashik:-**

The bidder is a single bidding company and has Net worth of Rs. 979.29 Crores and Annual Turnover of Rs. 84.09 crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 crores in the last 10 years totalling to Rs. 116.86 Crores, meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 103.60 Crores, meets the criteria for entire set of projects. The bidder was asked to submit work orders and respective completion certificates for the projects claimed vide letter no 525 dated 16<sup>th</sup> August 2013. The bidder has duly submitted the same. All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for 33.64 MW on the basis of turnover capacity and responsive for RfP stage.

**7) M/s Orissa Manganese & Minerals Ltd., New Delhi:-**

The bidder is a single bidding company and has Net worth of Rs. 280.82 Crores and Annual Turnover of Rs. 538.55 Crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 Crores in the last 10 years totalling to Rs. 186.20 Crores, meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 186.20 Crores, meets the criteria for entire set of projects. The project claimed by the bidder is a self project. Hence, the bidder was asked to submit supporting documents for project commissioning and auditor's certificate for project cost vide clarification no 526 dated 16<sup>th</sup> August 2013. The bidder has duly submitted the necessary documents. All other documents

submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for entire set of projects and responsive for RfP stage.

**8) M/s Isha Enterprises., Bokaro:-**

The bidder is a single bidding company and has Net worth of Rs. 3.01 Crores and Annual Turnover of Rs. 13.76 crores. The bidder has technical credentials of cumulative projects above Rs. 0.75 crores in the last 10 years totalling to Rs. 2.02 Crores, meets the criteria for entire set of projects. The bidder has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 0.61 Crores, meets the criteria for entire set of projects. The bidder has not submitted all the work orders, completion certificates as per claimed in the bidding document and other necessary documents. Clarification was sent vide letter no 527 dated 16<sup>th</sup> August 2013, asking the bidder to submit the same. The bidder has duly submitted all the necessary documents as per clarification. All other documents submitted by the bidder are as per format of RfQ document. Hence it is recommended that the bidder is responsive for 1.2 MW on the basis of Networth capacity and responsive for RfP stage.

**9) M/s Premier Solar Systems Pvt. Ltd. and M/s Premier Solar Powertech Pvt. Ltd.:-**

The bidder is a bidding consortium, If the Bid is submitted by a Bidding Consortium, then the financial requirement to be met by each Member in Bidding Consortium shall be in proportion to the equity commitment by each of them (as per clause no. 5.3.4 in RfQ document). The equity commitment ratio committed by both the members is 92%:8 %.

Net worth of Premier Solar Systems Pvt. Ltd. is Rs. 18.61 Cr which translates to 8.09 MW at 92% stake and Premier Solar Powertech Pvt. Ltd. is Rs. 0.56 Cr which translates to 2.80 MW at 8% stake. Similarly, Annual Turnover of Premier Solar Systems Pvt. Ltd. is Rs. 141.78 Cr which translates to 61.64 MW at 92% stake and Premier Solar Powertech Pvt. Ltd. is Rs. 24.12 Cr which translates to 120.62 MW at 8% stake. The bidder has technical credentials of cumulative projects above Rs. 0.75 Crores in the last 10 years totalling to Rs. 24.34 Crores and also has technical qualification of at least 1 project above Rs. 0.125 Cr. in the last 10 years totalling to Rs. 24.34 Crores. The least of among all the criteria's has to be taken for the qualification of the bidder as per the RfQ terms and conditions.

The bidder has submitted the financial formats (as mentioned in Annexure 5) signed by Chairman instead of MD or CEO as stated in the RfQ document. Clarification sent vide letter no 528 dated 16<sup>th</sup> August 2013 and vide letter no 780 dated 27<sup>th</sup> September 2013 to rectify the same. The bidder has duly submitted the requirement. All other documents submitted by the bidder are as

per format of RfQ document. Hence it is recommended that the bidder is responsive for 2.80 MW on the basis of Net worth capacity of consortium partner and responsive for RfP stage.

**10) M/s Inland Power Ltd.:-**

The bidder is a single bidding company and has Net worth of Rs. 70.54 Crores and Annual Turnover of Rs. 583.38 Crores. The bidder's technical credentials were not submitted. Clarification regarding the same was sent vide letter no 529 dated 16<sup>th</sup> August 2013 asking the bidder to submit the technical qualification sheet 5C. The bidder submitted a project which is under execution, as the same is not acceptable as per RfQ document (Clause 4.1.6: the project should be completed 7 days prior to RfQ bid deadline), the same is concluded to be not responsive and hence the bidder is not responsive for RfP stage.

The meeting ended with a vote of thanks

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EEE, Energy  
Department

Shri Rajendra  
Prasad  
Project Manager,  
Industry  
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Shri Anil Kumar  
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